## **CONTRACT**



**KSAZ** 511 W. Adams Street Phoenix, AZ 85003 (602) 257-1234

And:

**National Media** 815 Slaters Lane Alexandria, VA 22314

	Contract / Rev	<u>vision</u>		Alt Order #	<u>t</u>
	4073439	/		Political Is:	sue
<u>Product</u>					
NRCC IE 2012					
Contract Dates	Estimate #				
10/05/12 - 10/11/12	3217				
<u>Advertiser</u>			Ori	ginal Date	/ Revision
NRCC			C	9/19/12	/ 09/25/12
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade
	EOM/EOC	Broado	Broadcast		Cash
	<u>Station</u>	Accour	nt E	<u>xecutive</u>	Sales Office
	KSAZ	Chris J	lohr	nson	FSS Philadelphi
	Special Hand	ling			
	Demographic				
	Adults 35-64				
					Total Ratings
					105.80
	IDB#	Adverti	iser	Code	Product Code
		155			426
	Agency Ref			Advertiser	Ref

Spots/

*Line Ch Start Date End Date Description	Start/End T	ime Days	Length Week	Rate Rtn TypeSp	oto	Amount
1 KSAZ 10/05/12 10/05/12 M-F 5a-530a	5a-530a	ille Days	:30	NM	1	\$350.00
Political Issue <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/01/12 10/07/12F 1		Rating 0.90	.50	14101	'	φ330.00
2 KSAZ 10/08/12 10/08/12 M-F 5a-530a	5a-530a		:30	NM	1	\$350.00
Political Issue           Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         M         1	<u>Rate</u> \$350.00	Rating 0.90				
3 KSAZ 10/09/12 10/09/12 M-F 5a-530a	5a-530a		:30	NM	1	\$350.00
Political Issue           Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         -T         1	<u>Rate</u> \$350.00	Rating 0.90				
4 KSAZ 10/10/12 10/10/12 M-F 5a-530a	5a-530a		:30	NM	1	\$350.00
Political Issue Start Date End Date Week: 10/08/12 10/14/12w 1	<u>Rate</u> \$350.00	Rating 0.90				
5 KSAZ 10/11/12 10/11/12 M-F 5a-530a	5a-530a		:30	NM	1	\$350.00
Political Issue           Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12        T         1	<u>Rate</u> \$350.00	Rating 0.90				
6 KSAZ 10/05/12 10/05/12 M-F 530a-6a	530a-6a		:30	NM	1	\$450.00
Political Issue           Start Date         End Date         Weekdays         Spots/Week           Week: 10/01/12         10/07/12        F         1	<u>Rate</u> \$450.00	Rating 1.00				
7 KSAZ 10/08/12 10/08/12 M-F 530a-6a	530a-6a		:30	NM	1	\$450.00
Political Issue           Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         M         1	<u>Rate</u> \$450.00	Rating 1.00				
8 KSAZ 10/09/12 10/09/12 M-F 530a-6a	530a-6a		:30	NM	1	\$450.00
Political Issue           Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         -T         1	<u>Rate</u> \$450.00	Rating 1.00				
9 KSAZ 10/10/12 10/10/12 M-F 530a-6a	530a-6a		:30	NM	1	\$450.00
Political Issue				ı		



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	Contract / Revision	Alt Order #
	4073439 /	Political Issue
Contract Dates	<u>Product</u>	Estimate #
10/05/12 - 10/11/12	NRCC IE 2012	3217

<u>Advertiser</u>	Original Date / Revision
NRCC	09/19/12 / 09/25/12

		Spots/		
*Line Ch Start Date End Date Description	Start/End Time Days	Length Week	Rate Rtn TypeSpots	Amount
Start DateEnd DateWeekdaysSpots/WeekWeek: 10/08/1210/14/12w1	Rate Rating \$450.00 1.00			_
10 KSAZ 10/11/12 10/11/12 M-F 530a-6a	530a-6a	:30	NM 1	\$450.00
Political Issue	0000 00	.00		ψ 100.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12T 1	<u>Rate</u> <u>Rating</u> \$450.00 1.00			
Week: 10/08/12 10/14/12T 1  11 KSAZ 10/05/12 10/05/12 M-F 8a-9a News	\$450.00 1.00 8a-9a	:30	NM 1	\$500.00
Political Issue	0a-9a	.50	INIVI	φ300.00
Start Date	Rate Rating			
Week: 10/01/12 10/07/12F 1	\$500.00 1.10		<b></b>	<b>#</b> 500.00
12 KSAZ 10/08/12 10/08/12 M-F 8a-9a News Political Issue	8a-9a	:30	NM 1	\$500.00
Start Date	Rate Rating			
Week: 10/08/12 10/14/12 M 1	\$500.00 1.10			
13 KSAZ 10/09/12 10/09/12 M-F 8a-9a News	8a-9a	:30	NM 1	\$500.00
Political Issue Start Date End Date Weekdays Spots/Week	Rate Rating			
Week: 10/08/12 10/14/12 -T 1	\$500.00 1.10			
14 KSAZ 10/10/12 10/10/12 M-F 8a-9a News	8a-9a	:30	NM 1	\$500.00
Political Issue Start Date End Date Weekdays Spots/Week	Rate Rating			
Week: 10/08/12 10/14/12W 1	\$500.00 1.10			
15 KSAZ 10/11/12 10/11/12 M-F 8a-9a News	8a-9a	:30	NM 1	\$500.00
Political Issue Start Date End Date Weekdays Spots/Week	Rate Rating			
Week: 10/08/12 10/14/12T 1	\$500.00 1.10			
16 KSAZ 10/05/12 10/05/12 M-F 430-5a News	430-5a	:30	NM 1	\$150.00
Political Issue Start Date End Date Weekdays Spots/Week	Poto Poting			
Start DateEnd DateWeekdaysSpots/WeekWeek: 10/01/1210/07/12F1	<u>Rate</u> <u>Rating</u> \$150.00 0.60			
17 KSAZ 10/08/12 10/08/12 M-F 430-5a News	430-5a	:30	NM 1	\$150.00
Political Issue	Data Daties			
Start DateEnd DateWeekdaysSpots/WeekWeek: 10/08/1210/14/12M1	Rate Rating \$150.00 0.60			
18 KSAZ 10/09/12 10/09/12 M-F 430-5a News	430-5a	:30	NM 1	\$150.00
Political Issue				
Start Date         End Date         Weekdays         Spots/Week           Week: 10/08/12         10/14/12         -T         1	Rate Rating \$150.00 0.60			
19 KSAZ 10/10/12 10/10/12 M-F 430-5a News	430-5a	:30	NM 1	\$150.00
Political Issue				,
Start Date         End Date         Weekdays         Spots/Week           Week:         10/08/12         10/14/12        w         1	<u>Rate</u> <u>Rating</u> \$150.00 0.60			
20 KSAZ 10/11/12 10/11/12 M-F 430-5a News	430-5a	:30	NM 1	\$150.00
Political Issue	400 GG	.00	TAWN 1	Ψ100.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/08/12 10/14/12T 1	Rate Rating			
	\$150.00 0.60	:30	NIM 1	<u></u> የይደብ በበ
21 KSAZ 10/05/12 10/05/12 M-F 430p-5p Political Issue	430p-5p	.30	NM 1	\$650.00
Start Date End Date Weekdays Spots/Week	Rate Rating			
Week: 10/01/12 10/07/12F 1	\$650.00 1.70			<b>4073.35</b>
22 KSAZ 10/08/12 10/08/12 M-F 430p-5p	430p-5p	:30	NM 1	\$650.00
Political Issue			ı	



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	Contract / Revision	Alt Order #
	4073439 /	Political Issue
Contract Dates	<u>Product</u>	Estimate #
10/05/12 - 10/11/12	NRCC IE 2012	3217

Advertiser	Original Date / Revision			
NRCC	09/19/12 / 09/25/12			

Snots/

						Spots/			
*Line Ch Start I	Date End Da	ate Descriptio		Start/End T	ïme [	Days Length Week	Rate Rtn Types	Spots	Amount
Start Date Week: 10/08/12	End Date 10/14/12	<u>Weekdays</u> M	Spots/Week 1	<u>Rate</u> \$650.00	Rating 1.70				
23 KSAZ 10/09/	12 10/09/1	2 M-F 430p-5	ip	430p-5p		:30	NM	1	\$650.00
Political Issue <u>Start Date</u> Week: 10/08/12	End Date 10/14/12	Weekdays -T	Spots/Week 1	<u>Rate</u> \$650.00	Rating 1.70				
24 KSAZ 10/10/	12 10/10/1	2 M-F 430p-5	ip .	430p-5p		:30	NM	1	\$650.00
Political Issue <u>Start Date</u> Week: 10/08/12	End Date 10/14/12	Weekdays w	Spots/Week 1	<u>Rate</u> \$650.00	Rating 1.70				
25 KSAZ 10/11/	12 10/11/1	2 M-F 430p-5	ip .	430p-5p		:30	NM	1	\$650.00
Political Issue <u>Start Date</u> Week: 10/08/12		Weekdays T	Spots/Week 1	<u>Rate</u> \$650.00	Rating 1.70				
26 KSAZ 10/05/	12 10/05/1	2 M-F 5p-530	p News	5p-530p		:30	NM	1	\$900.00
Political Issue <u>Start Date</u> Week: 10/01/12		Weekdays F	Spots/Week 1	<u>Rate</u> \$900.00	Rating 2.00				
27 KSAZ 10/08/	12 10/08/1	2 M-F 5p-530	p News	5p-530p		:30	NM	1	\$900.00
Political Issue <u>Start Date</u> Week: 10/08/12		Weekdays M	Spots/Week 1	<u>Rate</u> \$900.00	Rating 2.00				
28 KSAZ 10/09/	12 10/09/1	2 M-F 5p-530	p News	5p-530p		:30	NM	1	\$900.00
Political Issue <u>Start Date</u> Week: 10/08/12	End Date 10/14/12	Weekdays -T	Spots/Week 1	<u>Rate</u> \$900.00	Rating 2.00				
29 KSAZ 10/10/	12 10/10/1	2 M-F 5p-530	p News	5p-530p		:30	NM	1	\$900.00
Political Issue <u>Start Date</u> Week: 10/08/12		Weekdays w	Spots/Week 1	<u>Rate</u> \$900.00	Rating 2.00				
30 KSAZ 10/11/	12 10/11/1	2 M-F 5p-530	p News	5p-530p		:30	NM	1	\$900.00
Political Issue <u>Start Date</u> Week: 10/08/12		Weekdays T	Spots/Week 1		Rating 2.00				
31 KSAZ 10/05/	12 10/05/1	2 M-F 530p-6	p News	530p-6p		:30	NM	1	\$900.00
Political Issue <u>Start Date</u> Week: 10/01/12	End Date 10/07/12	Weekdays F	Spots/Week 1	<u>Rate</u> \$900.00	Rating 1.90				
32 KSAZ 10/08/	12 10/08/1	2 M-F 530p-6	p News	530p-6p		:30	NM	1	\$900.00
Political Issue <u>Start Date</u> Week: 10/08/12	End Date 10/14/12	Weekdays M	Spots/Week 1	<u>Rate</u> \$900.00	Rating 1.90				
33 KSAZ 10/09/	12 10/09/1	2 M-F 530p-6	Sp News	530p-6p		:30	NM	1	\$900.00
Political Issue <u>Start Date</u> Week: 10/08/12	End Date 10/14/12	Weekdays -T	Spots/Week 1	<u>Rate</u> \$900.00	Rating 1.90				
34 KSAZ 10/10/	12 10/10/1	2 M-F 530p-6	ip News	530p-6p		:30	NM	1	\$900.00
Political Issue <u>Start Date</u> Week: 10/08/12	End Date 10/14/12	Weekdays W	Spots/Week 1	<u>Rate</u> \$900.00	Rating 1.90				
35 KSAZ 10/11/ Political Issue		2 M-F 530p-6	p News	530p-6p		:30	NM	1	\$900.00



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10/05/12 - 10/11/12	NRCC IE 2012	3217

<u>Advertiser</u>	Original Date / Revision
NRCC	09/19/12 / 09/25/12

Snote/

						Spots/			
*Line Ch Start [	Date End Da	ate Description	on	Start/End T	ïme [	Days Length Week	Rate Rtn Type S	Spots	Amount
Start Date Week: 10/08/12	End Date 10/14/12	Weekdays T	Spots/Week 1	<u>Rate</u> \$900.00	Rating 1.90				
36 KSAZ 10/05/	12 10/05/1	2 M-F 6p-63	0p News	6p-630p		:30	NM	1	\$900.00
Political Issue			0						
Start Date Week: 10/01/12	End Date 10/07/12	Weekdays	Spots/Week 1	Rate \$900.00	Rating 1.90				
37 KSAZ 10/08/		2 M-F 6p-63	Op News	6p-630p		:30	NM	1	\$900.00
Political Issue	!	0, 00		op 222p					********
Start Date Week: 10/08/12	End Date 10/14/12	Weekdays M	Spots/Week 1	Rate \$900.00	Rating 1.90				
38 KSAZ 10/09/			-	· · · · · · · · · · · · · · · · · · ·	1.90	:30	NM	1	\$900.00
Political Issue		2 IVI-1 0p-03	op News	ор-озор		.30	INIVI	'	φ900.00
Start Date	End Date	<u>Weekdays</u>	Spots/Week		Rating				
Week: 10/08/12	10/14/12	-T	1	\$900.00	1.90				
39 KSAZ 10/10/		2 M-F 6p-63	0p News	6p-630p		:30	NM	1	\$900.00
Political Issue Start Date	End Date	Weekdavs	Spots/Week	Rate	Rating				
Week: 10/08/12	10/14/12	W	1	\$900.00	1.90				
40 KSAZ 10/11/	12 10/11/1	2 M-F 6p-63	0p News	6p-630p		:30	NM	1	\$900.00
Political Issue		\\/   -   -   -	Consta //Marala	Data	Datina				
Start Date Week: 10/08/12	End Date 10/14/12	Weekdays T	Spots/Week 1	\$900.00	Rating 1.90				
41 KSAZ 10/08/	12 10/11/1	2 M-F 8a-9a	News	8a-9a		:30	NM	4	\$2,000.00
Political Issue									
Start Date Week: 10/08/12	End Date 10/14/12	<u>Weekdays</u> MTWT	Spots/Week 4	Rate \$500.00	Rating 0.00				
42 KSAZ 10/08/			•	5a-530a	0.00	:30	NM	1	\$400.00
Political Issue		L W. Ca 00	ou	00 0000		.00	1,	•	ψ 100.00
Start Date		Weekdays	Spots/Week		Rating				
Week: 10/08/12	10/14/12	MTWT	1	\$400.00	0.00	.20	NIM	4	<b>ФСБО ОО</b>
43 KSAZ 10/07/ Political Issue		2 Su 5p-6p r	news	5р-6р		:30	NM	1	\$650.00
Start Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating				
Week: 10/01/12	10/07/12	S	1	\$650.00	1.80				
44 KSAZ 10/06/		2 Big 12 RS	Prime Game	12p-9p		:30	NM	3	\$9,000.00
Political Issue <u>Start Date</u>	End Date	Weekdays	Spots/Week	Rate	Rating				
Week: 10/01/12	10/07/12	S-	3	\$3,000.00	6.50				
45 KSAZ 10/05/	12 10/05/1	2 M-F 9p-10	p News	9p-10p		:30	NM	1	\$1,800.00
Political Issue		\\/   -   -   -	Consta //Marala	Data	Datina				
Start Date Week: 10/01/12	End Date 10/07/12	<u>Weekdays</u> F	Spots/Week 1	Rate \$1,800.00	Rating 3.00				
46 KSAZ 10/08/	12 10/08/1	2 M-F 9p-10	p News	9p-10p		:30	NM	1	\$1,800.00
Political Issue			_	•					
Start Date Week: 10/08/12	End Date 10/14/12	<u>Weekdays</u> M	Spots/Week 1	Rate \$1,800.00	Rating 3.00				
47 KSAZ 10/09/		2 M-F 9p-10	•	9p-10p	3.00	:30	NM	1	\$1,800.00
Political Issue		0p 10		24 . 2F		.00	. 4141	•	ψ.,500.00
Start Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating		l		
Week: 10/08/12	10/14/12	-T	1	\$1,800.00	3.00		<b></b>		<b>#4.000.00</b>
48 KSAZ 10/10/ Political Issue		2 M-F 9p-10	p News	9p-10p		:30	NM	1	\$1,800.00
Political Issue	!						ı		

09/19/12 / 09/25/12



Signature: \_

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	Contract / Revision 4073439 /	Alt Order # Political Issue
Contract Dates 10/05/12 - 10/11/12	Product NRCC IE 2012	Estimate # 3217
<u>Advertiser</u>		Original Date / Revision

*Line Ch Start Da	ate End Da	te Descrir	ation	Start/End T	ime l	Davs	S <sub>l</sub> Length W	pots/	ate Rtn	TyneS	nots	Amount
Start Date	End Date	Weekdays	Spots/Week	Rate	Rating		Length vv	TOOK IN	ate Ittii	Турео	pots	Amount
	10/14/12	W	·	* /	3.00							
49 KSAZ 10/11/12	2 10/11/12	2 M-F 9p-	10p News	9p-10p			:30			NM	1	\$1,800.00
Political Issue		147	0	5.	D ::							
Start Date Week: 10/08/12	End Date 10/14/12	Weekdays	Spots/Week 1	Rate \$1,800.00	3.00					•		
50 KSAZ 10/05/12			·	9p-10p	0.00		:30			NM	1	\$1,800.00
Political Issue												
Start Date Week: 10/01/12	End Date 10/07/12	Weekdays	Spots/Week 1	Rate \$1,800.00	Rating 2.80							
51 KSAZ 10/08/12	2 10/08/12	2 M-F 9p-	10p News	9p-10p			:30			NM	1	\$1,800.00
Political Issue										- 1		
Start Date Week: 10/08/12	End Date 10/14/12	Weekdays M	Spots/Week 1	Rate \$1.800.00	Rating 2.80							
		••		* /	2.00		.00			NIN 4		<b>#4</b> 000 00
52 KSAZ 10/09/12	2 10/09/12	2 M-F 9p-	10p News	9p-10p			:30			NM	1	\$1,800.00
Political Issue Start Date	End Date	Weekdays	Spots/Week	Rate	Rating							
Week: 10/08/12	10/14/12	-T	1	\$1,800.00	2.80							
53 KSAZ 10/10/12	2 10/10/12	2 M-F 9p-	10p News	9p-10p			:30			NM	1	\$1,800.00
Political Issue												
Start Date Week: 10/08/12	End Date 10/14/12	Weekdays	Spots/Week 1	Rate \$1,800.00	Rating 2.80					ı		
		••			2.00							<b>04</b> 000 00
54 KSAZ 10/11/12	2 10/11/12	2 M-F 9p-	10p News	9p-10p			:30			NM	1	\$1,800.00
Political Issue Start Date	End Date	Weekdays	Spots/Week	Rate	Rating							
	10/14/12	T	1	\$1,800.00	2.80							
								Totals	105.80		59	\$54,050.00
*Tax 1 Note: Phoenix	x City Sale	s Tax 0.5%	). ).					rotalo				
Time Period # of S		Spots Gross Amount		Net Amount	mount *Tax ^			Tot		Total		
10/01/12 -10/11/12		59 \$54,050.00		\$45,942.50	\$229.71				\$46			
Totals		59	\$54,050.00	\$45,942.50		\$229.71			\$46	,172.21		

**NRCC** 

Date: